

GRA INVITED TO PRESENT AT SUPPLY CHAIN CONFERENCE - SYDNEY 2008

- *A case study on effective inventory management* -

Melbourne, 1 April 2008

GRA partner, Carter McNabb, has been invited by the Supply Chain and Logistics Association of Australia (SCLAA) to speak at the Supply Chain Conference - Sydney 2008.

The presentation, *Stock Exchange: How a publicly listed company optimised its inventory and increased its share price*, will highlight the relationship between effective inventory management and the positive outcomes this can have on a company's overall performance. It will show how this organisation's focus on working capital enabled it to reduce inventories by 12% within 12 months. This in turn increased operating cash flow by \$12 million, whilst sales and EBIT margins continued to improve despite difficult trading conditions. The company's share price tripled within 12 months and importantly, the improvement in working capital enabled expansion to be funded from operating cash flow rather than debt.

This year's Supply Chain Conference is being held on the 15th and 16th of April during Matex 08 at the Sydney Showgrounds, Sydney Olympic Park. Carter will be presenting at 4pm on Day 1.

- ends -

About Carter McNabb

Carter is a founding partner of GRA and is a regular speaker at industry events. He has consulted extensively in the United States, Latin America, Asia and Australia to manufacturing, distribution, retail and aftermarket organisations in industries ranging from Defence to FMCG to Hi-Tech. He also authors and runs the 'Managing Supply Chain Inventory' and the 'Network Modelling & Optimisation' courses within Monash University's Supply Chain & Logistics Masters Program, and delivers courses in Forecasting and Inventory Management as part of the Asia Business Forum's knowledge development series.

About GRA

GRA is an expert supply chain consulting firm specialising in demand, inventory and supply chain optimisation. We combine expert knowledge with best-of-breed planning and optimisation systems to take your supply chain to the next level. Our experience is your experience, and we work side-by-side with our clients to ensure change is successful and benefits are sustainable. Guaranteed results are typically delivered within 8-12 weeks, and we aim for a minimum 3:1 ROI.

For Further Information

GRA

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