

HAGEMEYER SELECTS SUPPLY CHAIN SOFTWARE GAINS

Melbourne, 2 March 2006

Hagemeyer North America has chosen demand and supply chain planning system GAINS to profit optimise their U.S. supply chain. Hagemeyer North America is a leading value-added B2B distributor of products and services with hundreds of locations across Canada, Mexico, and the United States.

Hagemeyer chose the user-friendly GAINS solution because of its ability to optimise costs and service levels, handle millions of items, and forecast slow-moving lines.

Bruce Lodge Hagemeyer's U.S. Director of Inventory Management said:

"We are looking to GAINS to help us maintain our already high service levels but with greater efficiency and less inventory. GAINS will also enable us to reduce our workload in planning, purchasing, and warehousing operations."

Hagemeyer, already a leader in the distribution industry, recognised additional areas for improvement in optimising their supply chain, including inventory sharing and cross docking. They selected the GAINS solution to address these areas, and help take their supply chain to the next level.

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About Hagemeyer

With sales in excess of US\$1.5 billion, Hagemeyer is a business-to-business distributor of services and products focusing on the industrial MRO (Maintenance Repair and Overhaul), safety and electrical markets with 400 plus locations throughout North America. www.hagemeyerna.com

About GAINS

GAINS is a 'best-of-breed' demand, inventory and supply chain planning and optimisation system. GAINS' unique planning capabilities enable businesses to optimally balance the 4 C's - Capital, Costs, Capacity and Customer service levels. GAINS enables management by exception and provides powerful, fact based decision support at the strategic, tactical and operational levels. GAINS is a time-tested solution with the proven ability to rapidly deliver results and create additional value within the supply chain.

About GRA

The sole distributor of GAINS for Australasia, GRA is an expert consulting firm specialising in demand, inventory and supply chain optimisation. We combine expert knowledge with best-of-breed planning and optimisation systems to take your supply chain to the next level. Our experience is your experience, and we work side-by-side with our clients to ensure change is successful and benefits are sustainable. Guaranteed results are typically delivered within 8-12 weeks, and we aim for a minimum 3:1 ROI.

FURTHER INFORMATION

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