

Warehouse Sizing & Design Analysis

does warehouse SIZE REALLY MATTER?

It does when it contains one of your company's most valuable assets – **inventory**.

Warehouse sizing is complex and requires analysis of many different scenarios. However, if you set up your warehouse correctly **now**, your business will benefit enormously today and in the **future**.

Benefits of GRA's Warehouse Sizing & Design Analysis:

- > reduces fixed and variable costs
- > "future-proofs" your warehouse investment
- > assesses risks and opportunities associated with different scenarios
- > delivers better results and more value than standard warehouse sizing analyses
- > risk-assures your warehouse investment and helps you avoid costly ongoing inefficiencies
- = **INCREASED ROI**



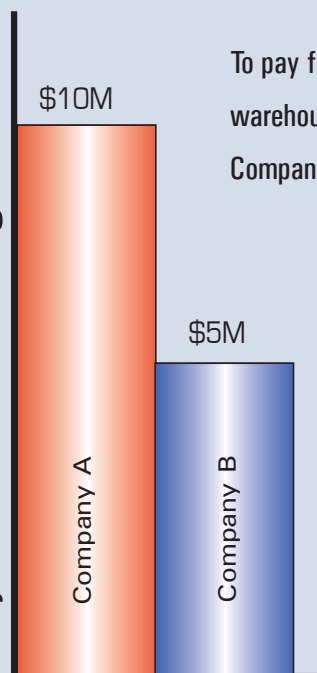


“ The purpose of a *warehouse* is to effectively and efficiently store, access and move *inventory*.

Therefore, there is a fundamental and direct relationship between *inventory requirements* and *warehouse size*. ”

As an example: Company A and Company B both generate \$150M in sales per year. **Company A** takes the standard approach to warehouse sizing, while **Company B** employs GRA's Warehouse Sizing and Design Analysis.

5 year warehousing costs



To pay for the difference in warehousing costs over five years, Company A would need to generate an extra **\$50M** in revenue (assuming margins @ 10%) to make up the difference on the bottom line! This represents a **33%** increase in sales.

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