



# 2011 Queensland Supply Chain & Logistics Conference

Thursday the 1st and  
Friday the 2nd of September  
Sofitel Hotel Brisbane

## *Solving the Supply Chain Puzzle*



## *2011 CONFERENCE PROGRAM*

Proudly Supported By



KONICA MINOLTA



Hosted By



8.00 am - 8.30 am

Registrations

8.45 am

Welcome

9.00 am

Plenary Room: Session One



Graeme Newton  
Chief Executive Officer  
Queensland Reconstruction Authority

2011 has seen Queensland undergo the largest series of consecutive natural disasters in the states' history. In times like these it is critical to understand how to manage your business in a crisis. Graeme's presentation will discuss what was effective, what did not work, the challenges faced and the lessons learnt from the Queensland Floods and Cyclone Yasi.

9.45 am

Plenary Session Two Directors Lounge



Graeme Newton  
Chief Executive Officer  
QLD Reconstruction  
Authority



David Simon  
Chairman  
Australian Trucking Association



Graham Fraine  
Deputy Director-General (Policy & Planning)  
Department of Transport & Main Roads

This Director's Lounge will discuss why the industry responded well in the recent natural disasters (Cyclone Yasi and the Queensland floods), and how can we apply the lessons learnt from these events to deliver the same value in normal circumstances.

10.45 am

Morning Tea

11.15 am

Plenary Session Three



Kim Garner  
Managing Director  
FedEx Australasia

The future of Logistics in Australia and New Zealand: Kim will talk about the opportunities and challenges that will change the face of the logistics industry over the next decade. Kim will provide a perspective on the world's largest express transportation company - with over 142,000 employees and serving more than 220 countries and territories throughout the globe.

11.55 am

Plenary Session Four



Roger McNeill  
Executive Manager  
Strategic Sourcing & Category Management  
Thiess

Roger will provide a case study on the successful introduction of Strategic Procurement and Category Management into Thiess. The focus of the presentation will be on the opportunities, what worked and what did not, the savings achieved and how the categories were agreed and defined.

12.30 pm

Plenary Session Five



Mike Tshaikiwsky  
Executive Manager  
Plant Engineering & Procurement  
AUSGRID

Challenges of Procurement for a Large Capital Program: In addition to managing the supply chain for new equipment, the areas of insurance spares, inventory holdings and a decommissioned plant need to be well managed. Mike's presentation will cover the strategies employed by AUSGRID and presents the results achieved to date to meet these challenges.

1.00 pm

Lunch

Supply Chain & Logistics Summit

This interactive summit has been developed to encourage high-end industry discussions and strategies for Senior Executives to implement within their organisation and their wider Supply Chain.

2.15 pm

Breakout Sessions

Breakout Session One: Strategic Procurement & Category Management



Mike Donovan  
Capital Manager  
Peabody Energy Australia

Mike will examine why effective management of the capital equipment category is critical to support the growth of Peabody Energy Australia through an era of unprecedented demand for mining equipment.



Matthew Bambrery  
Category Manager  
Strategic Sourcing & Category Management  
Thiess

Matthew will provide an in-depth understanding of the current market in relation to the building and construction industry and how important the management of this category is to Thiess.

Breakout Session Two:

People, Skills & Training



Skye Naismith  
General Manager  
Mt Gravatt Coach & Travel



Gavin Nielsen  
Transport & Operations  
Compliance Manager  
Lowes Petroleum



Philip Richards  
Director  
J.J. Richards & Sons



Bill Manton  
National Training Manager  
Simon National Carriers



Tom Wiltshire  
Manager Major Skills  
Programme  
QR National

Winning the War for Talent: This panel will discuss how to win the war and will share their secrets to attract, retain and develop the best people now for the industry.

Breakout Session Three:

Roman Room Method



Jennifer Goddard  
Director  
Buzan Centre: Australia/NZ

How do you remember stuff like speakers notes and PowerPoint presentations? The simple answer is to use the SMASHIN SCOPE Memory Principles combined with the Loci method to put different key points in different parts of the room. Sound all greek to you? Actually it is commonly called the Roman Room Method. Jennifer will show you how to remember.

3.30 pm

Afternoon Tea

4.10 pm

Plenary Session Six



Craig Coleman OAM, CSM  
Chief Executive Officer  
Professional Service Solutions

Craig is an inspirational speaker who gives a fascinating insight into the extreme dangers and challenges of operating in war ravaged and disaster zones around the world with a particular emphasis on the complex problems relating to logistics, security and decision making in everyday business operations.

4.45 pm

Plenary Session Seven



Rachael Bermingham

Ingredients for success: How to set goals in your business and life and how to achieve them. You MUST be PASSIONATE & LOVE what you do.

'Your enthusiasm, positivity, energy and excitement will serve to inspire, attract & engage others.' Just say YES!

5.30 pm

Conference Drinks  
and Networking

6:45 pm

Conference Dinner

## 8.15 am Registrations

## 8.45 am Welcome

## 9.00 am Plenary Session One



**Dr John Tickell**  
*Everything in Moderation except Laughter, Sex, Vegetables and Fish. This well renowned medico teaches surefire plans for channelling stress responses into winning ideas, and he provides a balanced view on up to the minute information on how to live younger, live better, live longer. Today, life balance skills are not optional - they are essential.*



## 10.00 am Morning Tea

## 10.45 am Breakout Sessions

### Breakout Session One: Category Management Panel

*This panel will provide both a seller and buyer's perspective on category management.*



**Carter McNabb**  
 Partner  
 GRA

*Carter will focus on the seller's perspective when considering your category management plan.*



**Philip Nahrung**  
 Principal Sourcing Analyst  
 Strategic Procurement Office  
 Brisbane City Council

*Philip will focus on the provision of Professional Services, what the market is currently doing, how Brisbane City Council approached the market, what worked and what did not.*

### Breakout Session Two: Warehousing & Logistics



**Pas Tomasiello**  
 Group Sales Manager  
 Integrated Systems Division - Dematic

*Ten Strategies for Distribution Logistics Success: Pas will present an innovative concept for addressing the practical order fulfilment needs of a wide range of company sizes and industries. Known as the Ten Strategies for Distribution Logistics Success, these solution possibilities succeed by eliminating non-value adding activities that address traditional and contemporary business drivers.*



**Athol Lubbe**  
 Director  
 A. Lubbe & Co

*Ten Steps to Inventory Accuracy: Warehouse professional's often say that "If the inventory record accuracy in a warehouse is high, everything else in the warehouse will be running just fine." Experience tells us that this is almost always true. Learn the tricks of the trade and achieve deliverable outcomes.*

## Breakout Session Three: Transport & Logistics Issues



**Sue Rogerson**  
 A/Principal Advisor (Ergonomics)  
 Workplace Health and Safety Queensland  
 Department of Justice and Attorney-General

*It's real - People get hurt doing manual tasks: This presentation is to give background information about the scope of the sprain/strain issue within the transport and storage industry and to discuss strategies to decrease the risk of these injuries within the industry.*



**Rick Ralph**  
 Executive Director  
 Waste Contractors and Recyclers Association of QLD

*Rick will highlight the impacts of the waste tax on the sector, what to understand about the legislation and more importantly how major logistics operators look at waste as a cost of doing business.*

## 12.00 noon Lunch

## 12.30 pm Plenary Session Two



**Christine Ogden**  
 Merchandising Planning &  
 Operations Manager  
 Super Retail Group



**Carter McNabb**  
 Partner  
 GRA

*How Supercheap Auto became a market leader in demand planning & inventory optimisation: Noting extensive coverage in both industry and the financial press, Supercheap Auto is now widely recognised as a market leader in inventory management. This case study will reveal how success was achieved - and demonstrate how Supercheap Auto's demand planning capabilities provide it with a sustained competitive advantage.*

## 1.10 pm Plenary Session Three Procurement Roundtable



**Mike Heard**  
 Executive Director  
 Corporate Procurement Branch  
 Department of Education and Training



**George Wigan**  
 Former Director of Procurement  
 Luxottica



**Bob O'Connor**  
 Director Corporate Education  
 QUT Business School

*What is missing in developing procurement professionals: This round table will discuss how to develop procurement professionals. They will show you both the industry and academic view on how to build capability and to sell the importance of procurement internally.*

## 1.50 pm Plenary Session Four



**George Wigan**  
 Former Director of Procurement  
 Luxottica

*George will examine how to restructure the end-to-end supply function incorporating category and strategic supply chain philosophies to ensure Best Practice in the key supply chain process of sales and operations planning, warehousing distribution, inventory management and procurement.*

## 2:30 pm CLOSE OF CONFERENCE





# DELEGATE REGISTRATION FORM

Fax back to: 07 3009 9916

## DELEGATE DETAILS

Mr/Ms/Dr: \_\_\_\_\_ Given Name: \_\_\_\_\_ Surname: \_\_\_\_\_  
 Position: \_\_\_\_\_ Company: \_\_\_\_\_  
 Address: \_\_\_\_\_  
 \_\_\_\_\_ State: \_\_\_\_\_ Post Code: \_\_\_\_\_  
 Ph: (\_\_\_\_) \_\_\_\_\_ Mobile: \_\_\_\_\_  
 Email address: PRINT CLEARLY \_\_\_\_\_  
 Please indicate if you have any allergies or dietary requirements: \_\_\_\_\_

By registering to attend the conference I understand that my name, position and company will be compiled into an attendance list and may be distributed to conference partners and exhibitors, however, my personal contact details will not be given out without my prior authorisation.

## ADDITIONAL DELEGATES

First Name: \_\_\_\_\_ Surname: \_\_\_\_\_  
 Email Address: PRINT CLEARLY \_\_\_\_\_ Company: \_\_\_\_\_  
 \_\_\_\_\_  
 First Name: \_\_\_\_\_ Surname: \_\_\_\_\_  
 Email Address: PRINT CLEARLY \_\_\_\_\_ Company: \_\_\_\_\_  
 Please indicate if any of your guests have any allergies or dietary requirements: \_\_\_\_\_

## REGISTRATION FEES

### CONFERENCE

Please indicate what membership you hold below:

AIP  APICS  CIPSA  QUT  SEQ Procurement Network  SCLAA

**Member**  Early Bird \$770 inc GST (before Friday 29th July)  Normal Fee \$850 inc GST Qty x \_\_\_\_\_ \$ \_\_\_\_\_  
**Non-Member**  Early Bird \$890 inc GST (before Friday 29th July)  Normal Fee \$970 inc GST Qty x \_\_\_\_\_ \$ \_\_\_\_\_

### CONFERENCE DINNER Thursday the 1st of September:

Will attend as part of my delegates fee  Will NOT attend  
 Additional Conference Dinner tickets \$150 inc GST Qty x \_\_\_\_\_ \$ \_\_\_\_\_  
 Corporate Table of 8 \$1200 inc GST \$ \_\_\_\_\_

**TOTAL PAYMENT** \$ \_\_\_\_\_

## PAYMENT METHOD

**Payment Option One: Credit Card** Please debit my credit card as indicated below

VISA  MASTERCARD  AMEX

Name on Card: \_\_\_\_\_ Signature: \_\_\_\_\_

Amount: \$ \_\_\_\_\_ Expiry Date: \_\_\_\_\_

Card No:

**Payment Option Two: Electronic Funds Transfer**  
 Bank: Westpac Hamilton Qld  
 BSB: 034-041  
 Account Number: 192489  
 Queensland Supply Chain Conference  
 REFERENCE: Delegates Surname

**Payment Option Three: Cheque**  
 Cheques payable to:  
 Queensland Supply Chain Conference  
 34 Lawson St  
 Oxley QLD 4075

**Please fill out this form and return to: Mark Kelton**  
**FAX: 07 3009 9916**  
 ☎ 07 3278 6461 ☎ 0413 015 399  
 ✉ mark@qldsc.com

**Insurance Details**  
 It is highly recommended that each delegate and speaker take out their own travel and personal insurance for the conference. The organisers and QSCLC committee will not accept any liability for loss or injury to any person or property during the conference.

**CANCELLATION POLICY & DISCLAIMER**  
 Cancellations received in writing before Friday the 29th of July 2011 will attract a \$100 administration charge and there will be no refunds after that time. Registrations, however are transferable within an organisation if the secretariat is advised in writing. The information contained in this brochure is correct at the time of going to print. The Queensland Supply Chain & Logistics Conference reserves the right to change without notice any part of the program and the speakers. **PRIVACY ACT:** If you DO NOT wish to have your details included in the list of delegates, please contact the Conference Secretariat.